

## Message Text

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ACTION COM-04

INFO OCT-01 EUR-12 ISO-00 CIAE-00 COME-00 EB-07 INR-07

LAB-04 NSAE-00 PA-02 SIL-01 USIA-15 PRS-01 /054 W

----- 124886

R 131547Z NOV 75

FM AMEMBASSY ROME

TO SECSTATE WASHDC 4178

INFO AMCONSUL FLORENCE

AMCONSUL GENOA

AMCONSUL MILAN

AMCONSUL NAPLES

AMCONSUL PALERMO

AMCONSUL TRIESTE

AMCONSUL ZEGREB

AMEMBASSY ATHENS

UNCLAS ROME 16547

E.O. 11652 N/A

TAGS: BEXP, IT

SUBJ: U.S. PORT AND SHIPYARD TRADE MISSION IN ITALY

REF: A) STATE 249095; B) ROME 15844

1. AFTER CAREFUL REVIEW OF TRADE MISSION COMPOSITION, WE RECOMMEND THAT FIRMS WITH PRODUCTS PRIMARILY FOR SHIPYARD USE VISIT TRIESTE RATHER THAN NAPLES. FROM OUR READING OF THE PRODUCTS IN REF. A), THE FIRMS VISITING TRIESTE WOULD BE MCMULLEN GROUP, HYDRANAUTICS, LESLIE INTERNATION, WESTERN GEAR, AIRCO AND EVERSEAL; THE OTHER COMPANIES WOULD VISIT NAPLES AS SCHEDULED. NOTE: DELTA CREOSOTING WILL BE PROBLEM IN ANY CASE.

2. THIS CHANGE WILL MAKE THE FIRST TWO DAYS OF THE MISSION MUCH MORE VALUABLE FOR ALL CONCERNED. FOR EXAMPLE GRANDI MOTORI, ONE OF EUROPE'S LARGEST MANUFACTURERS OF DIESEL ENGINE, HAS SAID THAT IT IS VERY INTERESTED IN TALKING WITH MCMULLEN AND WESTERN GEAR. TRIESTE TOO IS THE OPERATIONAL HEADQUARTERS AND HAS THE LARGEST SHIPYARD OF ITALICANTIERI WHOSE THREE SHIPYARDS

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ARE A MAJOR SEGMENT OF ITALIAN SHIPBUILDING CAPACITY. THE

MARITIME ATTACHE, WHO IS CO-OPERATING ACTIVELY IN MISSION PLANNING  
WILL ACCOMPANY GROUP TO TRIESTE.

3. THIS CHANGE WILL REQUIRE THAT THE MISSION GATHER IN ROME ON  
SUNDAY, FEBRUARY 15, TO MEET THE ADVANCE MAN AND TO BE BRIEFED.  
SOME MISSION MEMBERS WOULD THEN CONTINUE TO NAPLES (BY TRAIN)  
AND OTHERS TO TRIESTE (BY AIR, BM 301 DEPARTING ROME AT 20:35).

4. TRIESTE GROUP WOULD REJOIN OTHERS IN GENOA ON FEBRUARY 17,  
DEPARTING TRIESTE AT 17:15 ABOARD BM 360 ARRIVING GENOA AT 19:55  
WITH A PLANE CHANGE IN MILAN.

5. WE ARE AWAITING YOUR REPLY BEFORE GOING AHEAD WITH STEPS  
HERE TO ACCOMMODATE THE INCLUSION OF TRIESTE IN MISSION'S IN-  
NERARY.BEAUDRY

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